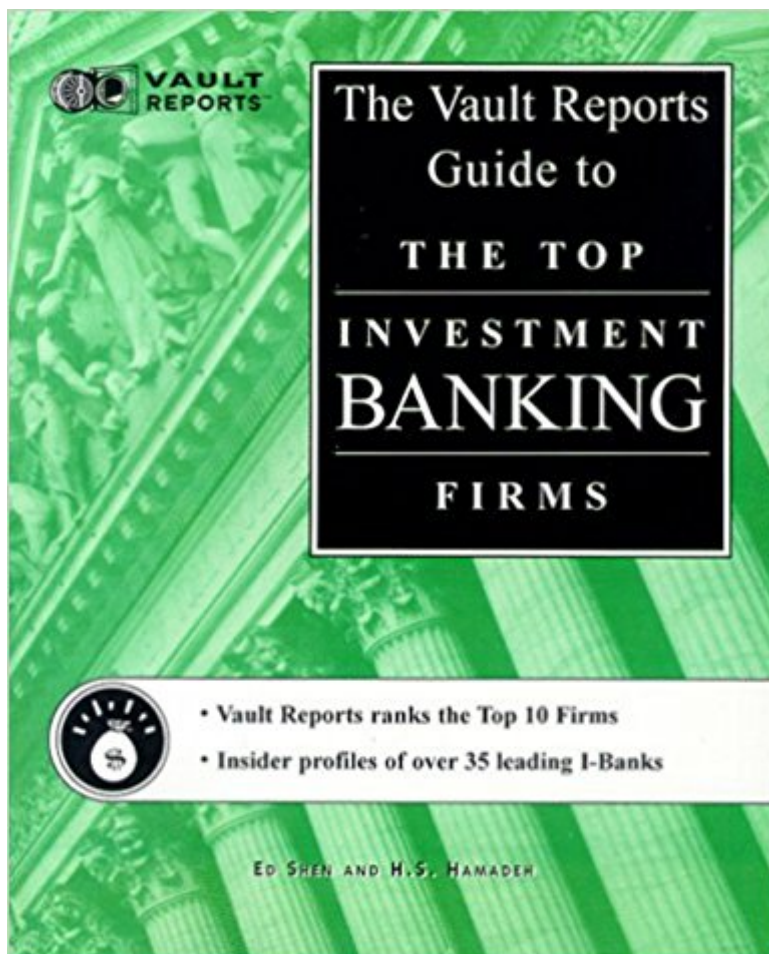


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# The Vault Reports Guide To The Top Investment Banking Firms



## Synopsis

An in-depth profile of one of America's major industries. Provides a revealing look at what life is truly like at companies in the industry and how to get jobs there. Includes information on the industry's history, business, competition, job positions, career paths, hiring process, culture, benefits, pay, and more. Enriched with responses from over 1,000 insider interviews.

## Book Information

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## Customer Reviews

"Cliff notes for careers... fun reads, edgy details." -- Forbes Magazine, December 1998

Profiled firms: A.G. Edwards BT Alex. Brown Allen & Company BancAmerica Robertson Stephens Bankers Trust Bear Stearns Credit Suisse First Boston Deutsche Bank Securities Donaldson, Lufkin & Jenrette Goldman Sachs Hambrecht & Quist J.P. Morgan Lazard Freres & Company Legg Mason Lehman Brothers Merrill Lynch Morgan Stanley, Dean Witter, Discover NationsBank Montgomery Securities PaineWebber Salomon Smith Barney Toronto-Dominion Bank Union Bank of Switzerland U.S. Bancorp Piper Jaffray Wheat First Union

I read this publication after getting hired into international investment banking - fact is, there is something new to learn in this book for 'everyone' interested in investment banking, even those who have been in the industry for a couple of years. Having interviewed college graduates for Analyst jobs, the book would certainly be of use to them. But obviously it won't get you a job if you're credentials aren't up to it! In an industry that changes by the day, use the book as a reference, and

remember to do your own reading of the WSJ before your interviews. The firm overviews are slightly cliché, but do give a sense of the unique personalities of each bank. All in all, you will sound knowledgeable having read the book, but it clearly won't magically get you a plum job on Wall Street.

I bought this book because I thought it contained interview questions and some model answers. Well, it doesn't! Contrary to what some of the reviewers wrote, the 1999 edition for some reason doesn't have any interview questions. Other than this big disappointment, it is generally a good book, if you are looking for a general overview of the bulge-bracket I-banks on the Street.

This guide is excellent and was a great help in getting my current job on Wall Street. Especially useful were all of the actual finance interview questions with model answers...some of which I encountered word-for-word in my interviews! The insider profiles of the major investment banks were also a fascinating read.

I thought this guide was a very thorough inside look at the I-banks. I also bought the Vault Reports "Guide to Finance Interviews," which is the book that has all the finance questions w/ model answers.

This is the best career guide to investment banking I've ever read

this book is pure monkfish

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